

# Financial Statement Analysis

# The Interrelationships of the 4 Financial Statements

<b>BALANCE SHEET</b>	
As of December 31, 20x1	
(000)	
<b>Assets</b>	
Cash	\$ 100
Other Current Assets	\$ 1,300
Long-term Investments	\$ 3,000
Long-term Assets	\$ 10,000
Intangible Assets	\$ 1,600
<b>Total Assets</b>	<b>\$ 16,000</b>
<b>Liabilities and Owner's Equity</b>	
Current Liabilities	\$ 1,000
Long-term Liabilities	\$ 4,950
Joe Owner, Capital	\$ 10,050
<b>Total Liabilities and Equity</b>	<b>\$ 16,000</b>

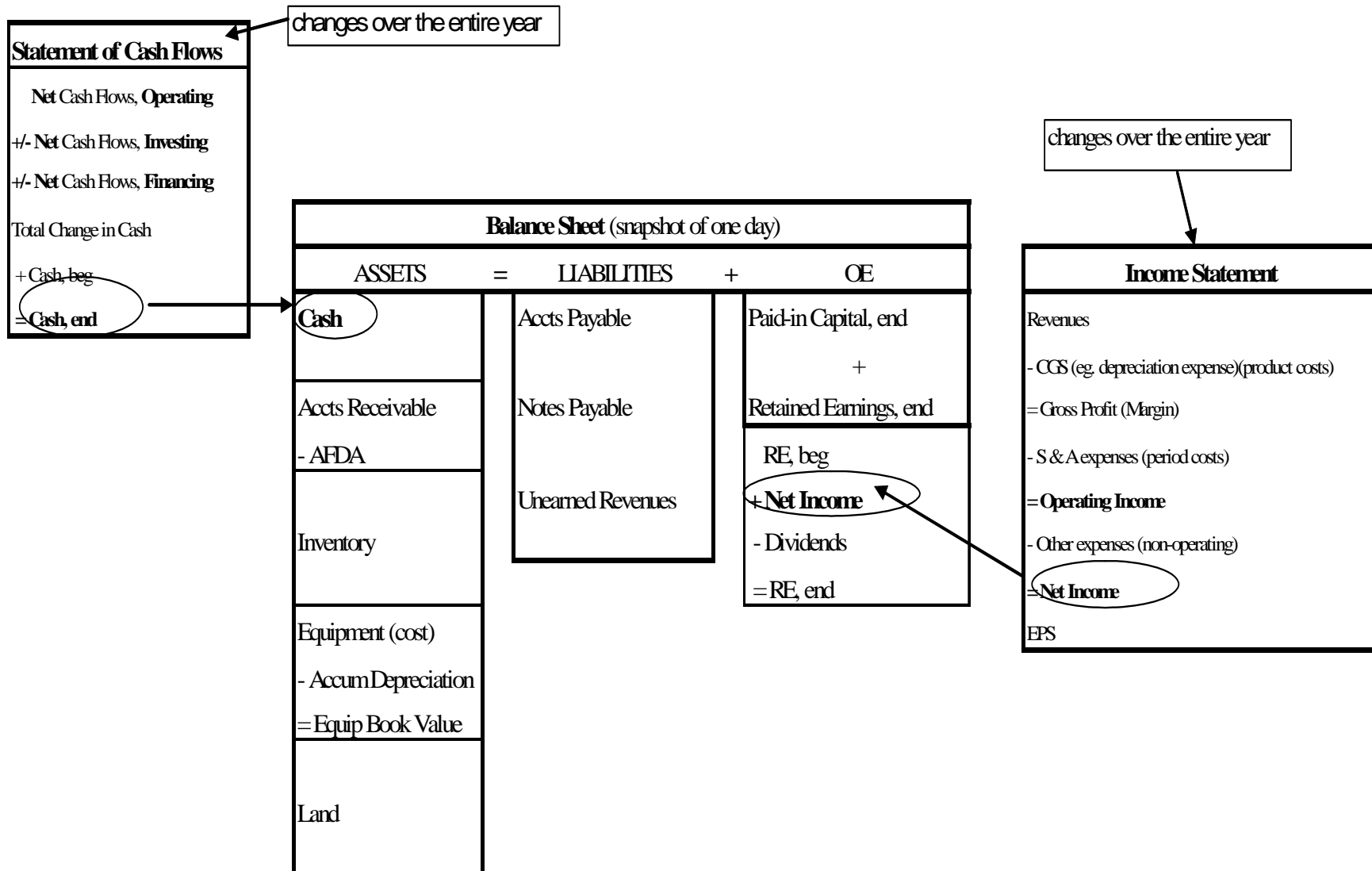
<b>Statement of Cash Flows</b>	
For the year ended December 31, 20x2	
(000)	
Net cash flows from operating activities	\$ 1,470
Net cash used by investing activities	\$ (4,100)
Net cash provided by financing activities	\$ 2,750
Increase in cash balance	\$ 120
Beginning cash balance (12/31/x1)	\$ 100
Ending cash balance (12/31/x2)	\$ 220

<b>Income Statement</b>	
For the year ended December 31, 20x2	
(000)	
Revenues	\$ 5,880
Expenses	\$ 4,795
<b>Net Income</b>	<b>\$ 1,085</b>

<b>Statement of Changes in Owner's Equity</b>	
For the year ended December 31, 20x2	
(000)	
Joe Owner, capital, 1/1/x2	\$ 10,050
Plus: Investments by owner	\$ -
Plus: Net Income	\$ 1,085
Less: Withdrawals by owner	\$ 200
Joe Owner, capital, 12/31/x2	\$ 10,935

<b>BALANCE SHEET</b>	
As of December 31, 20x2	
(000)	
<b>Assets</b>	
Cash	\$ 220
Other Current Assets	\$ 1,195
Long-term Investments	\$ 4,000
Long-term Assets	\$ 11,500
Intangible Assets	\$ 1,700
<b>Total Assets</b>	<b>\$ 18,615</b>
<b>Liabilities and Owner's Equity</b>	
Current Liabilities	\$ 740
Long-term Liabilities	\$ 6,940
Joe Owner, Capital	\$ 10,935
<b>Total Liabilities and Equity</b>	<b>\$ 18,615</b>

# The Interrelationships of the 4 Financial Statements



# ANALYSIS TOOLS

**HORIZONTAL (TREND) ANALYSIS**  
evaluates a series of financial statement  
data over a period of time.

**VERTICAL ANALYSIS**  
expresses each item  
in a financial statement  
as a percent of a base amount

**RATIO ANALYSIS**  
expresses the relationship among  
selected items of financial statement data.

# HORIZONTAL ANALYSIS

**Changes are measured against a base year with the following formula.**

**Change  
since base  
period**



**Current year amount — Base year amount**

---

**Base year amount**

# HORIZONTAL ANALYSIS OF BALANCE SHEET

## QUALITY DEPARTMENT STORE INC.

Condensed Balance Sheets  
December 31

	<u>2003</u>	<u>2002</u>	<u>Increase or (Decrease) during 2003</u>	
			<u>Amount</u>	<u>Percent</u>
<b><u>Assets</u></b>				
Current assets	\$1,020,000	\$ 945,000	\$ 75,000	7.9%
Plant assets (net)	800,000	632,500	167,500	26.5%
Intangible assets	15,000	17,500	(2,500)	(14.3%)
Total assets	<u>\$1,835,000</u>	<u>\$1,595,000</u>	<u>\$240,000</u>	<u>15.0%</u>
<b><u>Liabilities</u></b>				
Current liabilities	\$ 344,500	\$ 303,000	\$ 41,500	13.7%
Long-term liabilities	487,500	497,000	(9,500)	(1.9%)
Total liabilities	<u>832,000</u>	<u>800,000</u>	<u>32,000</u>	<u>4.0%</u>
<b><u>Stockholders' Equity</u></b>				
Common stock, \$1 par	275,400	270,000	5,400	2.0%
Retained earnings	727,600	525,000	202,600	38.6%
Total stockholders' equity	<u>1,003,000</u>	<u>795,000</u>	<u>208,000</u>	<u>26.2%</u>
Total liabilities and stockholders' equity	<u>\$1,835,000</u>	<u>\$1,595,000</u>	<u>\$240,000</u>	<u>15.0%</u>

# HORIZONTAL ANALYSIS OF INCOME STATEMENT

## QUALITY DEPARTMENT STORE INC.

Condensed Income Statements  
For the Years Ended December 31

	2003	2002	Increase or (Decrease) during 2003	
			Amount	Percent
Sales	\$2,195,000	\$1,960,000	<b>\$235,000</b>	<b>12.0%</b>
Sales returns and allowances	98,000	123,000	<b>(25,000)</b>	<b>(20.3%)</b>
Net sales	2,097,000	1,837,000	<b>260,000</b>	<b>14.2%</b>
Cost of goods sold	1,281,000	1,140,000	<b>141,000</b>	<b>12.4%</b>
Gross profit	816,000	697,000	<b>119,000</b>	<b>17.1%</b>
Selling expenses	253,000	211,500	<b>41,500</b>	<b>19.6%</b>
Administrative expenses	104,000	108,500	<b>(4,500)</b>	<b>(4.1%)</b>
Total operating expenses	357,000	320,000	<b>37,000</b>	<b>11.6%</b>
Income from operations	459,000	377,000	<b>82,000</b>	<b>21.8%</b>
Other revenues and gains				
Interest and dividends	9,000	11,000	<b>(2,000)</b>	<b>(18.2%)</b>
Other expenses and losses				
Interest expense	36,000	40,500	<b>(4,500)</b>	<b>(11.1%)</b>
Income before income taxes	432,000	347,500	<b>84,500</b>	<b>24.3%</b>
Income tax expense	168,200	139,000	<b>29,200</b>	<b>21.0%</b>
Net income	<u>\$ 263,800</u>	<u>\$ 208,500</u>	<u><b>\$ 55,300</b></u>	<u><b>26.5%</b></u>

# HORIZONTAL ANALYSIS OF RETAINED EARNINGS STATEMENT

The change in January 1 retained earnings is calculated as follows

$$39.4\% = \frac{525,000 - 376,500}{376,500}$$

## ILLUSTRATION 15-7

### QUALITY DEPARTMENT STORE INC. Retained Earnings Statement For the Years Ended December 31

	2003	2002	Increase or (Decrease) during 1999	
			Amount	Percentage
Retained earnings, January 1	\$ 525,000	\$ 376,500	\$ 148,500	39.4%
Add: Net income	263,800	208,500	55,300	26.5%
	<u>788,800</u>	<u>585,000</u>	<u>203,800</u>	
Deduct: Dividends	61,200	60,000	1,200	2.0%
Retained earnings, December 31	<u>\$ 727,600</u>	<u>\$ 525,000</u>	<u>\$ 202,600</u>	38.6%



# VERTICAL ANALYSIS

Financial statement elements are measured as a percent of the total.

<u>Balance Sheet</u>	<u>Income Statement</u>
Elements are a percent of total assets	Elements are a percent of total sales

# VERTICAL ANALYSIS OF BALANCE SHEET

## QUALITY DEPARTMENT STORE INC. Condensed Balance Sheets December 31

	2003		2002	
	Amount	Percent	Amount	Percent
<b>Assets</b>				
Current assets	\$ 1,020,000	55.6%	\$ 945,000	59.2%
Plant assets (net)	800,000	43.6%	632,500	39.7%
Intangible assets	15,000	0.8%	17,500	1.1%
<b>Total assets</b>	<b>\$ 1,835,000</b>	<b>100.0%</b>	<b>\$ 1,595,000</b>	<b>100.0%</b>
<b>Liabilities</b>				
Current liabilities	\$ 344,500	18.8%	\$ 303,000	19.0%
Long-term liabilities	487,500	26.5%	497,000	31.2%
<b>Total liabilities</b>	<b>832,000</b>	<b>45.3%</b>	<b>800,000</b>	<b>50.2%</b>
<b>Stockholders' Equity</b>				
Common stock, \$1 par	275,400	15.0%	270,000	16.9%
Retained earnings	727,600	39.7%	525,000	32.9%
<b>Total stockholders' equity</b>	<b>1,003,000</b>	<b>54.7%</b>	<b>795,000</b>	<b>49.8%</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,835,000</b>	<b>100.0%</b>	<b>\$ 1,595,000</b>	<b>100.0%</b>

# VERTICAL ANALYSIS OF BALANCE SHEET

## QUALITY DEPARTMENT STORE INC. Condensed Income Statements For the Years Ended December 31

	2003		2002	
	Amount	Percent	Amount	Percent
Sales	\$ 2,195,000	104.7%	\$ 1,960,000	106.7%
Sales returns and allowances	98,000	4.7%	123,000	6.7%
Net sales	2,097,000	100.0%	1,837,000	100.0%
Cost of goods sold	1,281,000	61.1%	1,140,000	62.1%
Gross profit	816,000	38.9%	697,000	37.9%
Selling expenses	253,000	12.0%	211,500	11.5%
Administrative expenses	104,000	5.0%	108,500	5.9%
Total operating expenses	357,000	17.0%	320,000	17.4%
Income from operations	459,000	21.9%	377,000	20.5%
Other revenues and gains				
Interest and dividends	9,000	0.4%	11,000	0.6%
Other expenses and losses				
Interest expense	36,000	1.7%	40,500	2.2%
Income before income taxes	432,000	20.6%	347,500	18.9%
Income tax expense	168,200	8.0%	139,000	7.5%
Net income	<u>\$ 263,800</u>	<u>12.6%</u>	<u>\$ 208,500</u>	<u>11.4%</u>

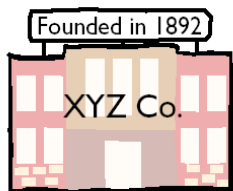
# RATIO ANALYSIS



Revenues

Expenses

=



## Liquidity Ratios

Measures of short-term ability of the enterprise to pay its maturing obligations and to meet unexpected needs for cash

## Profitability Ratios

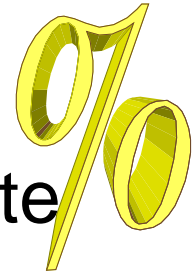
Measures of the income or operating success of an enterprise for a given period of time

## Solvency Ratios

Measures of the ability of the enterprise to survive over a long period of time

# Ratio Analysis

- Profitability Ratios
  - Reveals a company's ability to generate profits
- Turnover Ratios
  - Reveals the company's efficiency with regard to the use of its assets
- Debt-Related Ratios
  - Reveals a company's ability to re-pay its obligations



# Profitability Ratios

- Earnings Per Share (EPS)
  - Measures the earnings per each share of common stock outstanding
- Price-Earnings Ratio (PE)
  - Measures an investor's expectations of future profitability
- Gross Margin Percentage
  - Estimates the incremental profit generated by each dollar of sales
- Return on Total Assets
  - Measures the net income generated for each dollar invested in assets
- Return on Common Stockholders' Equity
  - Measures the net income generated for each dollar invested by the shareholders

# Profitability Ratio Formulas

Earnings per share

$(\text{Net income} - \text{Preferred dividends})$   
 $\div$  Number of common shares outstanding

Price-earnings ratio

$\text{Market price per share} \div \text{Earnings per share}$

Gross margin percentage

$\text{Gross margin} \div \text{Net sales}$

Return on total assets

$[\text{Net income} + (\text{Interest expense}$   
 $\times (1 - \text{Tax rate}))] \div \text{Total assets}$

Return on common  
stockholders' equity

$(\text{Net income} - \text{Preferred dividends})$   
 $\div$  Common stockholders' equity

# Turnover Ratios

- **Asset Turnover**
  - Measures how efficiently assets are utilized
- **Accounts Receivable Turnover**
  - Measures the number of times each year receivables are collected
- **Days' Sales in Receivables**
  - Measures the average number of days necessary to collect credit sales
- **Inventory Turnover**
  - Measures the number of times each year inventory is sold
- **Days' Sales in Inventory**
  - Measures the average number of days necessary to sell all inventory



# Turnover Ratio Formulas

**Asset turnover**

Net sales  $\div$  Total assets

**Accounts receivable turnover**

Net credit sales  $\div$  Accounts receivable

**Days' sales in receivables**

365  $\div$  Accounts receivable turnover

**Inventory turnover**

Cost of goods sold  $\div$  Inventory

**Days' sales in inventory**

365  $\div$  Inventory turnover

# Debt-Related Ratios

- Current Ratio
  - Measures a company's ability to meet short-term obligations
- Acid-Test Ratio (Quick Ratio)
  - More stringent measure of the current ratio
- Debt-to-Equity Ratio
  - Assesses the company's debt position
- Times Interest Earned
  - Measures a company's ability to re-pay long-term debt

# Debt-Related Ratios

**Current ratio**

Current assets  $\div$  Current liabilities

**Acid test (Quick ratio)**

[(Cash + Marketable securities) + Short-term receivables]  $\div$  Current liabilities

**Debt-to-equity ratio**

Total liabilities  $\div$  Stockholders' equity

**Times interest earned**

Operating income  $\div$  Interest expense

# Summary of Ratio Formulas

<b>Profitability Ratios</b>	
<b>Earnings per share</b>	$(\text{Net income} - \text{Preferred dividends}) \div \text{Number of common shares outstanding}$
<b>Price-earnings ratio</b>	$\text{Market price per share} \div \text{Earnings per share}$
<b>Gross margin percentage</b>	$\text{Gross margin} \div \text{Net sales}$
<b>Return on total assets</b>	$[\text{Net income} + (\text{Interest expense} \times (1 - \text{Tax rate}))] \div \text{Total assets}$
<b>Return on common stockholders' equity</b>	$(\text{Net income} - \text{Preferred dividends}) \div \text{Common stockholders' equity}$
<b>Turnover Ratios</b>	
<b>Asset turnover</b>	$\text{Net sales} \div \text{Total assets}$
<b>Accounts receivable turnover</b>	$\text{Net credit sales} \div \text{Accounts receivable}$
<b>Days' sales in receivables</b>	$365 \div \text{Accounts receivable turnover}$
<b>Inventory turnover</b>	$\text{Cost of goods sold} \div \text{Inventory}$
<b>Days' sales in inventory</b>	$365 \div \text{Inventory turnover}$
<b>Debt Related Ratios</b>	
<b>Current ratio</b>	$\text{Current assets} \div \text{Current liabilities}$
<b>Acid test (Quick ratio)</b>	$[(\text{Cash} + \text{Marketable securities}) + \text{Short-term receivables}] \div \text{Current liabilities}$
<b>Debt-to-equity ratio</b>	$\text{Total liabilities} \div \text{Stockholders' equity}$
<b>Times interest earned</b>	$\text{Operating income} \div \text{Interest expense}$

# LIMITATIONS OF F/S ANALYSIS

<b>Estimates</b>	<b>Depreciation, allowances, contingencies</b>
<b>Cost</b>	<b>Historical data not adjusted for inflation/deflation</b>
<b>Alternative methods</b>	<b>FIFO, LIFO, Average Cost. Completed contract, percentage of completion</b>
<b>Atypical data</b>	<b>Seasonal accounting data may not be representative</b>
<b>Firm diversification</b>	<b>Conglomerates hard to identify with single industry.</b>